



PRESS RELEASE

Agency Representation agreements

Today at the UW Group offices in Limassol, Cyprus, **UMAR|WSR** and **EPSCO** let the ink dry on back to back agency representation agreements. The two Chairmen, **Andreas Ioannou of EPSCO** and **Thrasos Tsangarides, of UMAR|WSR** reached a mutual pact and moved forward with strategic Agency Representation agreements.

UMAR is now the official representative of **EPSCO in Greece** for the safety services and products to strengthen the portfolio of safety services in the Greek market, and **EPSCO** is the official representative of **WSR in Germany** to enhance the services of repairs, underwater works, and dry-docks, for the German market that will benefit from a worldwide network of ship repairs. Both companies are household names in the maritime industry and are sailing together on an exciting global voyage.

UMAR|WSR represents some of the largest organizations in the maritime industry servicing an estimated 1000 customers with more than 6500 vessels around the world through a network of underwater works, afloat repairs and shipyards, celebrating 20 years of growth and development. EPSCO represents more than 350 Class and maker approved service stations and services approximately 3000 vessels annually in all major ports and even at the most remote ones at short notice, specialized in safety products and services and this year celebrate their 25th Silver Anniversary.

Shipowners and Shipmanagers can reap the benefits of this **newly formed relationship, intended audience captivation and certainly expedient delivery of high-quality expertise of products and services.**

The idea was powered by the amazing support of great people - a team of top management efforts built on the principals of good business practices during globally challenging times and with continuous growth and development at the forefront for both Groups.

The two Groups having headquarters in Cyprus with operations from multiple locations abroad **combined their vision for a win-win global presence.**

EPSCO WSR Germany:

Süderstrasse 159 a, 20537,
Hamburg
T: + 49 40 25330540
E: safety-service@epsco-germany.com
PIC: Mr. Marc Tepp

www.epsco-germany.com

UMAR EPSCO Greece:

4, Kifisias Avenue, 1st Floor,
15125, Marousi, Athens
T: +30 210 428 2552
E: mail.gr@umarwsr.com
PIC: Mr. Harris Varnava

www.umarwsr.com